

Memphis Area Transit Authority

FY23 Operating Budget MATA Board of Commissioners Presentation

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Memphis Area Transit Authority

FY23 Operating Budget

Strategic priorities addressed by this budget:

- To provide a reliable, safe, accessible, clean, and customer-friendly public transportation system that meets the needs of the community.
- **Continue to improve the Customer Experience**
 - Complete Next Generation Fare Collection System Implementation (TVM's, Tap Cards, Retail Outlets)
 - Increase operator headcount to provide increased frequency of service
 - Expand Ready! mobility on demand service
- **Upgrade the Internal Business Environment**
 - Complete ERP/EAM System Implementation
 - Complete CAD/AVL Replacement
 - Streamline NTD reporting using TransTrack software
 - Implement PTSP and improve safety tracking and reporting using Trackit software
- **Infrastructure Investment**
 - Riverfront Line - Rehabilitation of Infrastructure and purchase of heritage trolley cars
 - Madison Line – Rehabilitate infrastructure and implement modern Siemens U2 street cars
 - Continue work on mConnect BRT

REVENUE DISCUSSION

			Prelim	Proposed	Projected	Projected	Projected
	FY20	FY21	FY22	FY23	FY24	FY25	FY26
Revenues:							
<u>Operating Revenue</u>							
Passenger Fares	4,430,955	1,527,924	1,768,264	1,807,227	4,000,000	4,500,000	5,000,000
Special Service Fares	0	0	0	0	0	0	0
Charter Revenue	288,077	87,110	0	0	0	0	0
Auxilliary Revenue	782,865	810,090	688,058	711,156	750,000	750,000	750,000
Non-Transp.Revenue	522,784	448,945	(90,099)	288,501	300,000	300,000	300,000
Operating Revenue	6,024,681	2,874,068	2,366,222	2,806,884	5,050,000	5,550,000	6,050,000
<u>Grant Revenue</u>							
City of Memphis	33,183,571	19,278,644	19,322,640	29,170,000	29,170,000	29,170,000	29,170,000
Dedicated Funding - City				4,000,000	4,250,000	4,807,699	6,839,467
Additional Funding - City					10,000,000	10,000,000	8,000,000
Shelby County	0	0	1,300,000	1,300,000	1,300,000	1,300,000	1,300,000
Dedicated Funding - County				488,619	658,720	1,782,327	3,940,906
State of Tennessee	8,009,358	8,259,274	6,846,359	7,656,400	8,039,220	8,441,181	8,863,240
Federal Government	11,543,054	19,175,938	16,617,631	17,850,663	19,100,209	20,437,224	20,968,592
Federal - CARES/ARP/CRRSAA	13,271,138	17,641,796	35,520,151	8,069,951	0	0	0
Non Gov't Grants	100,000	0	5,163	0	0	0	0
Subsidy Revenue	66,107,121	64,355,652	79,611,944	68,535,633	72,518,149	75,938,431	79,082,205
Less: Grant-Funded Expense Revenue	(2,684,624)	(2,615,584)	(1,526,165)				
Revenues	69,447,178	64,614,137	80,452,000	71,342,517	77,568,149	81,488,431	85,132,205

Personnel Information

Headcount Summary

	FY22 Budget		FY22 Actual		FY23 Budget	
Admin/Support	175	27.5%	146	27.9%	200	29.3%
<u>Bargaining Unit</u>						
Fixed Route Operators	225	35.3%	205	39.2%	235	34.4%
MATA Plus Operators	88	13.8%	68	13.0%	96	14.1%
Trolley Operators	26	4.1%	17	3.3%	25	3.7%
Maintenance & Call Center	123	19.3%	87	16.6%	127	18.6%
Subtotal - Bargaining Unit	462	72.5%	377	72.1%	483	70.7%
Total Headcount	637	100.0%	523	100.0%	683	100.0%

EXPENDITURE DISCUSSION

Minority Women Business Enterprise (MWBE) Participation

MWBE Spend for Memphis Area Transit Authority as of March 31, 2022

	Total		Non-Certified MWBE	Combined MWBE Spend	
	Certified MBE	Certified WBE			Certified MWBE
Spend - FY22	\$ 3,069,863	\$ 525,427	\$ 3,595,290	\$ 321,075	\$ 3,916,365
% of Total MATA Spend	27.17%	4.65%	31.82%	2.84%	34.66%
Spend - FY21	\$ 241,727	\$ 291,116	\$ 2,707,843	\$ 251,301	\$ 2,099,748
% of Total MATA Spend	22.25%	2.68%	24.93%	2.31%	27.24%

			<i>Prelim</i>	<i>Proposed</i>	<i>Projected</i>	<i>Projected</i>	<i>Projected</i>
	FY20	FY21	FY22	FY23	FY24	FY25	FY26
Operating Expenses:							
<u>Salaries & Wages</u>							
Operators	13,512,159	13,650,699	14,650,384	17,416,750	18,113,420	18,837,957	19,591,475
Union Maint. Wages	3,290,785	3,180,813	3,376,821	5,043,669	5,245,416	5,455,233	5,673,442
Other Salaries	7,209,769	8,283,641	9,423,534	11,760,197	12,230,605	12,719,829	13,228,622
Salaries & Wages - Total	24,012,712	25,115,153	27,450,739	34,220,617	35,589,441	37,013,019	38,493,540
<u>Fringe Benefits</u>							
Employee Leave	3,415,034	3,580,588	3,531,666	4,200,771	4,368,802	4,543,554	4,725,296
Healthcare - Active	4,147,227	5,281,480	4,561,038	4,773,719	5,012,405	5,263,025	5,526,176
Healthcare - Retiree	625,616	535,574	508,447	746,932	776,810	807,882	840,197
OPEB	(1,224,520)	(2,646,577)					
Other Fringes (Tax/Pension/WC)	9,457,744	9,906,225	10,634,028	12,283,750	12,775,100	13,286,104	13,817,548
Pension - GASB68 Adjustments	(2,981,830)	(5,228,738)					
Fringe Benefits - Total	13,439,271	11,428,552	19,235,179	22,005,172	22,933,116	23,900,565	24,909,218
Services	8,957,752	11,199,815	10,224,582	13,825,646	10,224,582	10,224,582	10,224,582
Less: Grant-Funded Expenses	(2,684,624)	(2,615,584)	(1,319,073)	0			
Net Services	6,273,128	8,584,231	8,905,509	13,825,646	10,224,582	10,224,582	10,224,582

			<i>Prelim</i>	<i>Proposed</i>	<i>Projected</i>	<i>Projected</i>	<i>Projected</i>
	FY20	FY21	FY22	FY23	FY24	FY25	FY26
Operating Expenses:							
<u>Materials & Supplies</u>							
Fuel	3,171,961	2,485,273	2,807,915	4,566,000	4,109,400	3,492,990	2,969,042
Tires	267,674	257,498	200,654	198,000	207,900	218,295	229,210
Lubricants	90,329	83,694	118,545	115,200	120,960	127,008	133,358
Antifreeze	45,388	36,100	20,797	24,000	25,200	26,460	27,783
Materials & Supplies	4,378,003	6,361,096	4,737,099	4,751,820	4,989,411	5,238,882	5,500,826
Materials & Supplies - Total	7,953,355	9,223,660	7,885,009	9,655,020	9,452,871	9,103,635	8,860,218
<u>Other</u>							
Utilities/Telephone	1,162,055	1,325,477	1,513,423	1,707,455	1,750,000	1,837,500	1,929,375
Insurance	2,460,651	992,626	724,702	1,310,960	900,000	900,000	900,000
Misc & Taxes	433,264	274,189	526,652	770,235	770,000	770,000	770,000
Lease/Rentals	3,736	98,540	363,375	479,165	493,540	508,346	523,596
COVID	382,712	1,683,506	383,956	325,000	200,000	150,000	125,000
Other - Total	4,442,418	4,374,338	3,512,108	4,592,815	4,113,540	4,165,846	4,247,971
Operating Expenses	56,120,884	58,725,934	66,988,543	84,299,270	82,313,550	84,407,646	86,735,529
Operating Profit	13,326,293	5,888,203	13,463,457	(12,956,753)	(4,745,401)	(2,919,215)	(1,603,324)
Carryover	(1,782,640)	11,543,653	17,431,856	30,895,313	13,938,560	9,193,160	6,273,945
Buildout & Prepay 10-year lease				(4,000,000)			
Net Operating Profit with Carryover	11,543,653	17,431,856	30,895,313	13,938,560	9,193,160	6,273,945	4,670,621