



QUESTIONS AND ANSWERS

SUBJECT: BUS WRAPPING SERVICES

DATE: JULY 27, 2026

PROPOSAL NO.: IFB 080726CV

PROPOSAL DUE: AUGUST 7, 2026 **TIME:** 11:00 A.M. C.S.T.

MATA'S RESPONSES FOLLOW IN BOLD

QUESTION 1

With regards to the statement "MATA anticipates the need to immediately perform a full wrap on up to six (6) buses upon award of this contract" does this relate to MATA Cityscape style branding rather than advertising application?

This anticipated need does not relate to MATA Cityscape style branding, rather it would be advertising applications.

QUESTION 2

For our better understanding the Notice of Procurement Cancellation IFB 070626CV Bus Wrapping Services stated "The bids received exceeded MATA's Independent Cost Estimate" and we note the rebid has a reduced Total Estimated Quantity, could you clarify how these two are related? For re-pricing purposes, we are very keen to understand if the unit prices are the problem, or the grand total.

The quantity was not reduced for any requested items. In fact, an additional quantity was added for the Ford Transit vehicles, which increased the overall totals. If you are referring to the total amount noted in Section B, 1.4, MATA identified a significant miscalculation and corrected it. However, the individual line-item quantities remain unchanged, with the exception of the added quantities for the Ford Transit vans and related units.

MATA reviewed the submitted costs and compared them against the independent estimated cost. Based on this analysis, MATA determined that it was in the agency's best interest to re-solicit this procurement.

QUESTION 3

We note the clarification response from IFB 070626CV "Transit advertising has not been aggressively pursued over the past 12 months" if appropriate might we kindly ask if this is related to the competitive price point and therefore connected to the Procurement Cancellation?

The statement, "Transit advertising has not been aggressively pursued over the past 12 months." does not appear on the Questions and Answers addendum to IFB 070626CV.

QUESTION 4

Should we assume that the answers provided to IFB 070626CV should be taken as otherwise unchanged or should we re-raise the same clarifications?

Answers provided to IFB 070626CV should be taken as otherwise unchanged.

QUESTION 5

Please clarify the status of the award resulting from the RFQ submitted October 24th, 2025, and whether this replaces that?

This IFB award will supersede the award resulting from the RFQ submitted October 2025.

QUESTION 6

Are the Material Specifications in paragraph 1.5 approved per current supply? Please confirm the requirement is for ultra-removable vinyl material and also to confirm that the vinyl will not remain on the application surface for more than two years.

Material specifications in paragraph 1.5 are approved per current supply. Ultra-removable vinyl material shall be used for all advertising wraps and other signage. We cannot confirm that vinyl will not remain on the application surface for more than two years.

QUESTION 7

Will MATA place individual purchase orders per call-offs, or will there be a blanket purchase order?

There will be a blanket purchase order.

QUESTION 8

Regarding the Quote form, we note that Bidders can add 'Additional Services' how then will the Total be compared on a like-for-like basis?

After comparing vendor-required costs, the agency may incorporate additional items into the final award to ensure full project coverage and alignment with budget expectations.

QUESTION 9

Are the FTA Clauses applicable given the note 'This will be a(n) operation funded procurement, as determined by the Agency'.

While this has been noted as an operation funded procurement, some of the FTA clauses are still applicable and the required forms are still required to be completed.

QUESTION 10

Please confirm that no specific brands or models of material are required

No specific brands or models of material are required.

QUESTION 11

Would you please clarify the material specification for the full wraps you are requesting on this bid? Calendared film is specified for application to flat surfaces only **and** is not recommended for full wraps due to curves.

There is no reference to calendared film.

QUESTION 12

Regarding the Quote form, please state the expectation for "Estimated Completion Time" in business days from release of purchase order, final artwork through to installation of first bus (please clarify if a batch of buses is ordered)

Estimated completion time is how many days - after final proof approval - it will take the order to arrive, and how many days - after delivery - it will take to complete installation.

QUESTION 13

Please confirm that the 'Queen AD' is the same as 'Queen Poster AD'

Queen Ad is the same as Queen Poster Ad.

QUESTION 14

Because the glue property on ultra-removable film begins to degrade after 2 years its important to understand whether bidders should recommend vinyl material that will not remain on the application surface for longer than 2 years, please advise

Bidders should note, on all recommendations of vinyl materials, how long the recommended vinyl can be expected to remain on the application surface.

QUESTION 15

Please elaborate on the assessment of the no-price criteria of early payment discounts, delivery per "Estimated Completion Time" and DBE criteria etc.

There shall be no early payment discounts. The assessment of estimated completion time is how long - after final proof approval - it will take the order to arrive, and how long - after delivery - it will take to complete installation. There is no DBE requirement for this contract.

QUESTION 16

What is the process of change for options that are not included in the Quote Form but become available during lifespan of the contract?

There will be no options; only items noted in the procurement and bid form will be applicable.

QUESTION 17

To confirm pricing item in the Quote form (Full Wrap Bus) is for the 40 foot bus – please confirm

Confirmed.

QUESTION 18

Regarding the Trolley King, please confirm that the coroplast can be in two pieces?

Coroplast may be in two pieces, provided that vinyl is printed in two horizontal pieces with a ½" overlap.

QUESTION 19

Please confirm that there are no specific forms that the Subcontractor has to fill out themselves

MATA will need to have the pricing information for any subcontracted work. If you are printing and have a subcontracted installer, we need the rates of said installer.

If you are installing wraps but will use a subcontracted printer or printing service, we need the flat printing rates.

QUESTION 20

Please confirm that the contract excludes any aspect of revenue generation or selling, e.g, that for the purposes of the contract, the customer is MATA

The contract excludes any aspect of revenue generation or selling. For purposes of the contract, MATA is the customer of the Contractor.

QUESTION 21

Please confirm E-signs can be used

E-signs can be used.

QUESTION 22

Regarding the statement " Damage to the paint surface caused by the installation or removal of advertisements is not considered reasonable wear and tear", please confirm this does not apply where paint is flakey and is detected and made aware during the time of pre-inspection

Any preexisting damage must be reported to MATA before installation begins/continues. Any damage discovered by an installer during pre-inspection and immediately reported to the supervisor on duty will not be considered damage to the paint surface caused by the installation or removal of advertising.

QUESTION 23

Regarding the statement 'All advertising production and installation work should carry a minimum one (1) year warranty on workmanship, color, fade and adhesion' please acknowledge vinyl manufacturer's warranty limitations

Installation shall be done in a manner that does not void any manufacturers' warranty.

QUESTION 24

Please confirm Reflective vinyl is not required

Reflective vinyl is not required.

QUESTION 25

To ensure color-matching, please confirm MATA will provide PMS color codes for color matching as required by advertisers' policies and actively encourage the advertisers to provide the PMS color code

PMS color codes will be provided for printing only when such specific colors are required by advertisers' style manuals or pursuant to advertisers' requests.

QUESTION 26

Please confirm MATA will provide the final artwork in high-resolution vector files (e.g.

Adobe Illustrator)

MATA will provide high resolution vector files.

QUESTION 27

Please confirm any references to window coverage exclude the operator window

References to window coverage exclude the one window to the operators' left-hand side as well as windshields.

QUESTION 28

Regarding the Quote Form, please confirm that a statement of a minimum order price of \$500 is acceptable to cover shipping, trip charges, print runs and other fixed costs

MATA cannot tell vendors how to complete their pricing forms. However, it should be noted that we cannot guarantee that minimal orders will meet or exceed \$500.

QUESTION 29

Please acknowledge that MATA will review installations and removals on a case-by-case basis, and will make the effort to reduce the number of trips to your facility

MATA will make efforts to reduce the number of trips to our facility.

QUESTION 30

Also, regarding the Quote form please confirm this is on a 1:1 ratio e.g. the Unit price for Interior Cards and all other items is Quantity 1 e.g. a bus with two HALF WRAP / SUPER-SIDES would be quantity 2 e.g. 2 lots of the unit price entered into the Bid Form

This interpretation is confirmed.

QUESTION 31

For the purposes of calculating the column "Remove Old Adds" please confirm removal is on a like-for-like comparison e.g. the removal of old adds for a King Kong Ad will be to remove a King Kong Ad, how will the pricing work if a different configuration is to be priced, e.g. install a half wrap, but remove a King Kong Ad where the half wrap is to be located?

Remove old ads means removing preexisting ads only, not replacing preexisting ads.

QUESTION 32

Please confirm that all items in the Quote Form on page 12 are production and installation which will be performed by a single contractor, there is not need to quote these two separately and there will not be a split award between production and installation / removal?

We do not intend to grant a split award. All Production (materials, printing, shipping, installation, and eventual removal) should be priced together as unified single prices for each pricing item. We need install-only (installation and eventual removal) pricing for each pricing item because, on occasion, we may have advertising agencies supply printed vinyl.

QUESTION 33

Are there any circumstances where either MATA or previous vendors will removal existing ads?

We do not expect such circumstances to arise.

QUESTION 34

Regarding the narrative provided on page 13 in paragraph 1.6 Semi-Permanent Full Wraps and Pricing are these for MATA's own "Cityscape" non-advertising MATA-branded design?

Semi-Permanent Full Wraps would be for non-advertising, MATA branding purposes only.

QUESTION 35

If appropriate, can we kindly ask for a list of the vendors invited to bid?

See the attached mailing list.

QUESTION 36

Please confirm Half Wrap / Super-Sides covers only one full side of the bus

Yes. Half Wrap / Super Sides cover only one side of the bus.

QUESTION 37

Regarding the statement 'All advertising production and installation work should carry a minimum one (1) year warranty on workmanship, color, fade and adhesion' please acknowledge vinyl manufacturer's warranty limitations

Installation shall be done in a manner that does not void any manufacturers' warranty.

QUESTION 38

Can we provide an hourly rate for the subcontractor to answer this question on page 10, 'If the Contractor elects to subcontract any services for this project, the cost of those subcontracted services must be included in the Contractor's listed pricing'

All services included in the Contractor's listed pricing must be listed as flat, fixed prices.