

## QUESTIONS AND ANSWERS THREE-YEAR SUPPLY OF FLEET SHAMPOO W/TWO-YEAR OPTION

APRIL 23, 2021

#### MATA's answers will follow in Bold

**QUESTION 1:** In the document it describes the purchase of approximately 14 drums per month which would total roughly 9,240 gallons per year. Then as you read further into the document the bid page indicates 432 drums and then below that it indicates 23,760 gallons per year.

Is there a typo on one of the two pages?

### 24 (55ga) per month

**QUESTION 2:** I noticed that on page 16 the quantity mentioned is 14 (55) gallon drums per month, but on page 33 on the bid form the quantity is 36 (55) gallon drums per month.

Can you please clarify the correct quantity for bidding purposes?

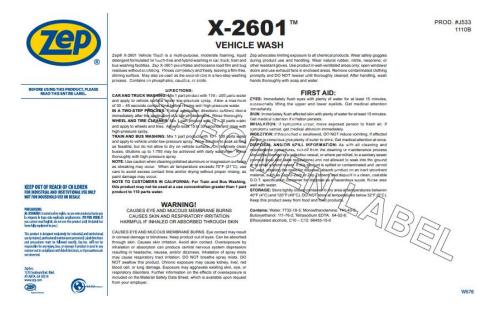
### 24 (55ga) per month

QUESTION 3: We respectfully request reveviewe and approval of our product number J533 – Formula 2601 Hi pH Vehicle Wash for this bid.

Attached are the Label and SDS for your review and we are happy to send samples for your review.

Per the spec and if used as directed this product

- a. if used as directed it should not harm surfaces
- b. it should not damage the heating coils in steam cleaners
- c. in concentrate it is considered corrosive - all recommended precaustion per the SDS should be followed
- d. should not leave streaks if used as directed on the label



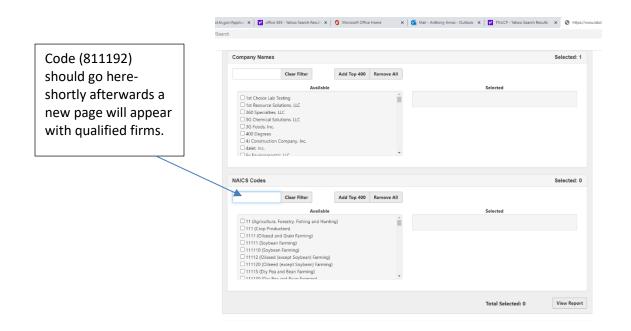
It is not an approved equal.

**QUESTION 4:** Could you pls provide the past tabulation for the fleet wash product you have recently bought

See attached analysis.

**QUESTION 5:** Is there a list of qualified MBE/ DBE vendor you can send.

The list of qualified MBEs/DBEs for this project can be located at the TNUCP website (https://www.tdot.tn.gov/Applications/DBEDirect/Search) and put the code 811192 in the box located at the bottom of the page labeled "NAICS Code."



# Five Year Supply of Fleet Shampoo (IFB # 15-15)

COMPANY	QTY	YEAR ONE OCTOBER 1, 2015-SEPTEMBER 30, 2016		YEAR TWO OCTOBER 1, 2016-SEPTEMBER 30, 2017		YEAR THREE OCTOBER 1, 2017-SEPTEMBER 30, 2018		YEAR FOUR OCTOBER 1, 2018-SEPTEMBER 30, 2019		YEAR FIVE OCTOBER 1, 2019-SEPTEMBER 30, 2020	
	432 - 55 Gallon	Per Gal.	Total	Per Gal.	Total	Per Gal.	Total	Per Gal.	Total	Per Gal.	Total
Enviro Chem ( A)	432 - 55 Gallon	\$ 2.25	\$ 53,460.00	\$ 2.25	\$ 53,460.00	\$ 2.25	\$ 53,460.00	\$ 2.25	\$ 53,460.00	\$ 2.25	\$ 53,460.00
Vanguard (B)	432 - 55 Gallon	\$ 2.21	\$ 52,509.60	\$ 2.21	\$ 52,509.60	\$ 2.21	\$ 52,509.60	\$ 2.21	\$ 52,509.60	\$ 2.21	\$ 52,509.60
Cougar Chemical	432 - 55 Gallon	\$ 5.00	\$ 118,800.00	\$ 5.15	\$ 122,364.00	\$ 5.30	\$ 125,928.00	\$ 5.46	\$ 129,729.60	\$ 5.63	\$ 133,768.80
Delta Foremost (C)	432 - 55 Gallon	\$ 2.19	\$ 52,034.40	\$ 2.19	\$ 52,034.40	\$ 2.19	\$ 52,034.40	\$ 2.19	\$ 52,034.40	\$ 2.19	\$ 52,034.40