



**QUESTIONS AND ANSWERS
THREE-YEAR SUPPLY OF FLEET SHAMPOO W/TWO-YEAR OPTION**

APRIL 23, 2021

MATA's answers will follow in Bold

QUESTION 1: In the document it describes the purchase of approximately 14 drums per month which would total roughly 9,240 gallons per year. Then as you read further into the document the bid page indicates 432 drums and then below that it indicates 23,760 gallons per year.

Is there a typo on one of the two pages?

24 (55ga) per month

QUESTION 2: I noticed that on page 16 the quantity mentioned is 14 (55) gallon drums per month, but on page 33 on the bid form the quantity is 36 (55) gallon drums per month.

Can you please clarify the correct quantity for bidding purposes?

24 (55ga) per month

QUESTION 3: We respectfully request reevaluate and approval of our product number J533 – **Formula** 2601 Hi pH Vehicle Wash for this bid.

Attached are the Label and SDS for your review and we are happy to send samples for your review.

Per the spec and if used as directed this product

- a. if used as directed it should not harm surfaces
- b. it should not damage the heating coils in steam cleaners
- c. in concentrate it is considered corrosive - - all recommended precaution per the SDS should be followed
- d. should not leave streaks if used as directed on the label



X-2601™ VEHICLE WASH

PROD. #J533
1110B

Zep® X-2601 Vehicle Wash is a multi-purpose, moderate foaming, liquid detergent formulated for touch-free and hand-detailed washing in car, truck, train and bus washing facilities. Zep X-2601 penetrates and loosens road film and bug residues without scrubbing. Rinses completely and freely, leaving a film-free, shining surface. May also be used as the second step in a two-step washing process. Contains no phosphates, caustics, or acids.

Zep advocates limiting exposure to all chemical products. Wear safety goggles during product use and handling. Wear natural rubber, nitrile, neoprene, or other resistant gloves. Use product in well-ventilated areas only, open windows/doors and use exhaust fans in enclosed areas. Remove contaminated clothing promptly and DO NOT rewear until thoroughly cleaned. After handling, wash hands thoroughly with soap and water.

BEFORE USING THIS PRODUCT, PLEASE
READ THIS ENTIRE LABEL.

DIRECTIONS:
CAR AND TRUCK WASHING: Mix 1 part product with 175 - 200 parts water and apply to vehicle surface with low-pressure spray. Allow a maximum of 30 - 45 seconds contact time. Rinse with high-pressure water.
IN A TWO-STEP PROCESS: Apply product in directions outlined above. Immediately after the first step, use the second step. Rinse thoroughly.
WHEEL AND TIRE CLEANER: Mix 1 part product with 10 - 20 parts water and apply to wheels and tires. Allow to soak 15 to 30 seconds and rinse with high-pressure spray.
TRAIN AND BUS WASHING: Mix 1 part product with 100 - 150 parts water and apply to vehicle under low-pressure spray. Rinse thoroughly as long as feasible, but do not allow to dry on vehicle surface. Alternatively clean buses, dilutions up to 1750 may be achieved with daily washing.

FIRST AID:
EYES: Immediately flush eyes with plenty of water for at least 15 minutes, occasionally lifting the upper and lower eyelids. Get medical attention immediately.
SKIN: Immediately flush affected skin with plenty of water for at least 15 minutes. Get medical attention if a reaction persists.
INHALATION: If symptoms occur, move exposed person to fresh air. If symptoms persist, get medical attention immediately.
INGESTION: If this product is swallowed, DO NOT induce vomiting. If affected person is conscious give plenty of water to drink. Get medical attention at once.

KEEP OUT OF REACH OF CHILDREN
FOR INDUSTRIAL AND INSTITUTIONAL USE ONLY
NOT FOR HOUSEHOLD USE OR RESALE

NOTE: Use caution when cleaning polished aluminum or magnesium surfaces as streaking may occur. When air temperature exceeds 75°F (21°C), use care to avoid excess contact time and/or drying without proper rinsing, as paint damage may occur.
NOTE TO CUSTOMERS IN CALIFORNIA: For Train and Bus Washing, this product may not be used at a use concentration greater than 1 part product to 110 parts water.

DISPOSAL AND/OR SPILL INFORMATION: As with all cleaning and maintenance products, run-off from the cleaning or maintenance process should be captured in a protective vessel, or where permitted, to a sanitary sewer (do not discharge into storm drains) and not allowed to soak into the ground or to flow into any water body. This product is spilled or contaminated and cannot be used, it should be treated as a hazardous waste. Dispose in a clean, suitable material, such as a drum, for the disposal of hazardous waste. Rinse area well with water.
STORAGE: Store tightly closed container in dry area at temperatures between 40°F (4°C) and 120°F (49°C). DO NOT store at temperatures below 32°F (0°C). Keep this product away from food and food products.

PRECAUTION:
Avoid contact with eyes, wear eye protection when use in areas it may splash or splatter. TO THE USER: If eye contact occurs, flush with water for 15 minutes and seek medical attention if needed.

WARNING!
CAUSES EYE AND MUCOUS MEMBRANE BURNS
CAUSES SKIN AND RESPIRATORY IRRITATION
HARMFUL IF INHALED OR ABSORBED THROUGH SKIN

Contains: Water: 7732-18-5; Monoethanolamine: 141-43-9; Butoxyethanol: 111-76-2; Tetrasodium EDTA: 64-02-8; Ethoxyethyl alcohol, C10 - C12: 96455-15-0

This product is designed exclusively for industrial and institutional use only. It is not intended for household use. Label directions and precautions must be followed exactly. Do not use for purposes not intended. Do not use in areas where it may be inhaled or absorbed through the skin.

CAUSES EYE AND MUCOUS MEMBRANE BURNS: Eye contact may result in corneal damage or blindness. Keep product out of eyes. Can be absorbed through skin. Causes skin irritation. Avoid skin contact. Overexposure by inhalation or absorption can produce central nervous system depression resulting in headache, nausea, and/or dizziness. Inhalation of spray mists may cause respiratory tract irritation. DO NOT breathe spray mists. DO NOT swallow this product. Chronic exposure may cause kidney, liver, red blood cell, or lung damage. Exposure may aggravate existing skin, eye, or respiratory disorders. Further information on the effects of overexposure is included on the Material Safety Data Sheet, which is available upon request from your employer.

Zep
1310 Lakeside Blvd.
Atlanta, GA 30310
www.zep.com



WS76

It is not an approved equal.

QUESTION 4: Could you pls provide the past tabulation for the fleet wash product you have recently bought

See attached analysis.

QUESTION 5: Is there a list of qualified MBE/ DBE vendor you can send.

The list of qualified MBEs/DBEs for this project can be located at the TNUCP website (<https://www.tdot.tn.gov/Applications/DBEDirect/Search>) and put the code 811192 in the box located at the bottom of the page labeled "NAICS Code."

Code (811192) should go here- shortly afterwards a new page will appear with qualified firms.

**Five Year Supply of Fleet Shampoo
(IFB # 15-15)**

COMPANY	QTY	YEAR ONE OCTOBER 1, 2015-SEPTEMBER 30, 2016		YEAR TWO OCTOBER 1, 2016-SEPTEMBER 30, 2017		YEAR THREE OCTOBER 1, 2017-SEPTEMBER 30, 2018		YEAR FOUR OCTOBER 1, 2018-SEPTEMBER 30, 2019		YEAR FIVE OCTOBER 1, 2019-SEPTEMBER 30, 2020	
		Per Gal.	Total	Per Gal.	Total	Per Gal.	Total	Per Gal.	Total	Per Gal.	Total
Enviro Chem (A)	432 - 55 Gallon	\$ 2.25	\$ 53,460.00	\$ 2.25	\$ 53,460.00	\$ 2.25	\$ 53,460.00	\$ 2.25	\$ 53,460.00	\$ 2.25	\$ 53,460.00
Vanguard (B)	432 - 55 Gallon	\$ 2.21	\$ 52,509.60	\$ 2.21	\$ 52,509.60	\$ 2.21	\$ 52,509.60	\$ 2.21	\$ 52,509.60	\$ 2.21	\$ 52,509.60
Cougar Chemical	432 - 55 Gallon	\$ 5.00	\$ 118,800.00	\$ 5.15	\$ 122,364.00	\$ 5.30	\$ 125,928.00	\$ 5.46	\$ 129,729.60	\$ 5.63	\$ 133,768.80
Delta Foremost (C)	432 - 55 Gallon	\$ 2.19	\$ 52,034.40	\$ 2.19	\$ 52,034.40	\$ 2.19	\$ 52,034.40	\$ 2.19	\$ 52,034.40	\$ 2.19	\$ 52,034.40