



**QUESTIONS AND ANSWERS
RFP 22-12 THREE YEAR SECURITY GUARD SERVICE**

1. Who is the current incumbent? **Walden Security**
2. When was the current incumbent awarded the contract? **August 1, 2019**. Could you please provide us a copy of current contract? **Attached**
3. Are there any subcontractors being used for the current contract? **Yes**
4. What was the initial term length of the current contract (for example, 1 year plus 4 year options, etc.) **Three years**
5. What was the start date of the initial contract? **August 1, 2019**
6. What was the amount spent in the last 12 months? **\$181,200.00**
7. What was the total spent in the last billed month? **\$28,458.48**
8. Are there any other rates billed separately (such as equipment, vehicles, etc.) **Yes, vehicles, training**
9. Are there any significant modifications from the previous contract to the new one? For instance, an increase in hours, a change in guard type (e.g., armed vs unarmed), a need for additional resources? **See Addendum #1**
10. What was the amount spent on this contract last year? **See #6**
11. What is the estimated total number of annual hours for this contract? **See Addendum #1**
12. What is the current bill rate for each position? **\$16.98**
13. Are there any additional services that may be needed that are not listed in the RFP? For instance, the need of additional sites, seasonal required security, etc. **No, requested as needed.**
14. Beyond the state and federal minimum wage, is there a prevailing wage, living wage ordinance, local mandated wage, or contract-specific wage? **See Addendum #1**
15. Is there a specific way you would like the response to be prepared? For example: bound, unbound, 3-ring binder(s), pages limits, paper type, etc.? **No**
16. Is the current contract using vehicles? If yes, how many? **Three**
17. Will your agency hold a public opening? If yes, can you please provide with the date, time, and location? **No**
18. Was there a liquidation penalty on the previous contract? **No**

**MEMPHIS AREA TRANSIT AUTHORITY
SUPPLY AND SERVICE CONTRACT**

CONTRACTOR: Walden Security
100 East 10th Street, Suite 400
Chattanooga, TN

CONTRACT NO: 19-22

CONTRACT DATE: May 30, 2019

CONTRACT FOR: Three-Year Contract for Security Guard Service

CONTRACT PRICE: \$2,733,433.29 plus \$955 per month plus fuel for the security vehicle

PERFORMANCE PERIOD: AUGUST 1, 2019 – JULY 31, 2022

THIS CONTRACT, made and entered into at Memphis, Tennessee on the above date by and between MEMPHIS AREA TRANSIT AUTHORITY (hereinafter called "the AUTHORITY"), party of the First Part, a public transportation system and transit authority organized and existing under and by virtue of the laws of the State of Tennessee and of the City of Memphis, Tennessee, a municipal corporation and the above-named CONTRACTOR, party of the Second Part.

The Authority, pursuant to law, has solicited and received quotes, bids or proposals for furnishing the supplies and services herein described, and has heretofore accepted the quote, bid or proposal submitted by the Contractor. In consideration of the covenants contained herein, the sufficiency of which is hereby acknowledged, the Contractor agrees to perform this contract in strict accordance with standards and specifications of the Authority upon which quotes, bids or proposals were invited and the conditions set forth herein.

The following documents are incorporated by reference as part of this Contract.

1. RFP #19-19, including the General Contract Provisions and any and all Addenda;
2. Walden's proposal dated May 13, 2019

PAYMENT TERMS: Net 30 Days after approval of an acceptable invoice.

CONTRACTOR:

WALDEN SECURITY

BY: 

TITLE: CEO

MEMPHIS AREA TRANSIT AUTHORITY

BY: 

TITLE: CEO